**2020-21 NEA-SM Negotiation Team Application**

The qualities desired in a negotiations team member are:

* Ability to work with a team
* Willingness to learn and grow
* Punctual, reliable; must not have outside responsibilities which interfere with necessary meetings of the negotiations team (including negotiations)
* Broad knowledge of district operations
* Facilitation skills
* Thoughtful; articulate
* Exhibit good emotional control
* Present a positive image of the Association
* Ethical
* Ability to maintain confidentiality
* Experience in negotiations or training by KNEA

Qualified candidates are encouraged to apply by December 2 at 4:00 p.m. Applications should be submitted to Linda Sieck, NEA-SM President, by email or mail. [linda.sieck@knea.org](mailto:linda.sieck@knea.org) or 11015 West 75th Terrace, Shawnee, KS 66214

**Application for NEA-SM Negotiations Team**

Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Building \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Grade/subject taught \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Please answer the following questions on a separate sheet and attach to this form.

1. Why do you want to be on the negotiations team?
2. What qualities do you bring to the team that you feel will be valuable?
3. What experience have you had in negotiations?
4. What bargaining training have you participated in?
5. Do you have the time available to meet with the team during planning and to be available for negotiations sessions? Last minute meetings are normal; expect the team to meet up to three times a week during negotiations. Summer meetings and fall planning sessions also occur. There will also be training sessions that will be mandatory.